ANTI-MONEY LAUNDERING (AML) / COUNTER-FINANCING OF TERRORISM (CFT)

Customer Due Diligence and Record Keeping Requirements for Trust or Company Service Providers

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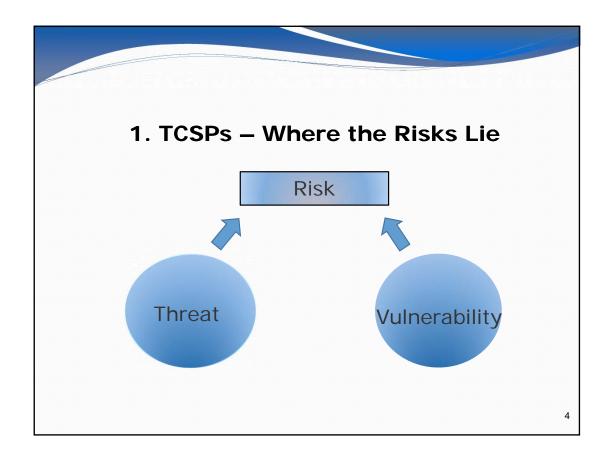
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Outline

- 1. Trust or Company Service Providers (TCSPs) where the risks lie
- 2. AML/CFT Requirements on TCSPs under Anti-Money Laundering and Counter-Terrorist Financing Ordinance (AMLO) (Cap. 615)
 - (a) Customers due diligence (CDD)
 - (b) Record-keeping (RK)

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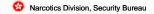
Money Laundering (ML) Threats on TCSPs

International typology

*Criminals commonly make use of shell companies and complex corporate structures to obscure beneficial ownership, hide assets and carry out deals and transactions

Local context

- Misuse of legal persons and arrangements
 - Shell companies
 - Use of secretarial service and trusts account in ML schemes



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ML Vulnerability of TCSPs

Vulnerability

The need for preventive measures against ML and terrorist financing (TF)

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2. Requirements on TCSPs under AMLO

- (a) Customer Due Diligence (CDD)
- (b) Record-keeping (RK)

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Requirements on TCSPs under AMLO

AMLO

- Amendments to the Ordinance passed on 24 January 2018
- To be commenced on <u>1 March 2018</u>
- CDD To extend statutory and RK **DNFBPs**: requirements to four legal professional, accounting professional, TCSPs and real estate agents, when they engage in specified transactions
- To introduce a licensing regime for TCSPs administered by the Company Registry

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Types of Activities for which CDD and RK are Required

- Under section 5A of AMLO and section 1, Part 1 of Schedule 1 to AMLO, a TCSP should conduct CDD and keep records when it prepares for or carries out for a client a transaction concerning a trust or company service, by way of business, i.e.
 - a. forming corporations or other legal persons;
 - b. acting or arranging for another person to act
 - i. as a director or a secretary of a corporation;
 - ii. as a partner of a partnership; or
 - iii. in a similar position in relation to other legal person;
 - providing a registered office, business address, correspondence or administrative address for a corporation, a partnership or any other legal person or legal arrangement;
 - d. acting, or arranging for another person to act -
 - as a trustee of an express trust or a similar legal arrangement;
 or
 - ii. as a nominee shareholder for a person other than a corporation whose securities are listed on a recognized stock market.



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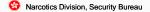
What are CDD Measures

- Prescribed in Schedule 2 to AMLO
 - identifying the customer and verifying the customer's identity [s. 2(1)(a)]
 - identifying the beneficial owner and taking reasonable measures to verify the beneficial owner's identity [s.2(1)(b)]
 - obtaining information on the purpose and intended nature of the business relationship, if a business relationship is to be established [s.2(1)(c)]
 - if a person purports to act on behalf of the customer [s.2(1)(d)] --
 - a) identifying the person purporting to act on behalf of the customer and taking reasonable measures to verify the person's identity; and
 - b) verifying the person's authority to act on behalf of the customer.

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When to Carry Out CDD

- CDD measures must be carried out [s.3, Schedule 2] -
 - before establishing business relationship with the customer
 - before carrying out an occasional transaction involving \$120,000 or above
 - when there is a suspicion that the customer or the customer's account is involved in ML/TF
 - when there are doubts on the veracity or adequacy of the information obtained during CDD process
- ❖ If CDD requirements are not complied with, a business relationship or an occasional transaction with that customer MUST NOT be established. If a business relationship has been established, it must be terminated as soon as reasonably practicable [s.3(4), Schedule 2]



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When to Carry Out CDD

- Exceptional circumstances where identity of customer and any beneficial owner can be verified AFTER establishing a business relationship [s.3 (2), Schedule 2] -
 - it is necessary not to disrupt the normal conduct of business with regard to that customer; and
 - any ML/TF risk is effectively managed
- The verification must be completed as soon as reasonably practicable [s.3 (3), Schedule 2]

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When to Carry Out CDD

- Pre-existing customers (i.e. business relationship established before the commencement of amended AMLO on 1 March 2018) [s. 6, Schedule 2]
- Conduct CDD when -
 - an unusual or suspicious transaction takes place; or
 - a transaction not consistent with the TCSP's knowledge of the customer or the customer's business or risk profile, etc., takes place; or
 - a material change occurs in the way in which the customer's account is operated.
- If the TCSP fails to comply with the CDD requirements in respect of pre-existing customers, it must terminate the business relationship [s.6, Schedule 2]



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Ongoing Due Diligence Requirement

- Continuously monitor business relationships[s.5, Schedule 2]
 - Reviewing from time to time the documents, data and information relating to the customer obtained for the purpose of complying with Part 2 of Schedule 2 to ensure they are up-to-date and relevant
 - Monitoring the transactions of the customer to ensure that they are consistent with the nature of the business, the risk profile and source of funds
 - Identifying transactions that are complex, large or unusual or patterns of transactions that have no apparent economic or lawful purpose, and examining the background and purposes of those transactions and setting out its findings in writing

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Special Requirements – Enhanced Due Diligence (EDD)

- Customer is not physically present for identification purposes [s. 9, Sch. 2]
 - a. <u>further verifying the customer's identity</u> on the basis of documents, data or information not previously used for the purposes of verification of the customer's identity;
 - b. <u>taking supplementary measures</u> to verify all the information provided by the customer; or
 - ensuring that the <u>first payment</u> made into the customer's account is received from an account in the customer's name with an authorized institution, or a financial institution operating in an equivalent jurisdiction that has measures in place to ensure compliance with AML/CFT requirements similar to those in Schedule 2 and is supervised for compliance with those requirements by a designated authority



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Special Requirements - EDD

- Politically Exposed Persons (PEPs)
 - [s. 10, Sch. 2]
 - Before establishing a business relationship; or continuing an existing business relationship where the customer or the beneficial owner is subsequently found to be a PEP, carry out the following EDD measures -
 - a. obtain approval from its senior management;
 and
 - b. take reasonable measures to establish the customer's or the beneficial owner's source of wealth and the source of the funds.

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Special Requirements - EDD

- Other high risk situations [s. 15, Sch. 2]
- Companies Registry's guideline:
 - corporate customer having issued bearer shares
 - customer from higher-risk jurisdictions
 - high-risk situation specified by Registrar of Companies
- obtain approval from its senior management to establish or continue the business relationship; and
- either—
 - take reasonable measures to establish the customer's or beneficial owner's source of wealth and the source of the funds that will be involved in the business relationship; or
 - take additional measures to mitigate the risk of money laundering or terrorist financing involved
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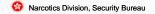
Ongoing Due Diligence under High Risk Situations

- If customer is
 - not physically present; or
 - a PEP; or
 - involved in other high risk situations
- Additional measures to compensate for ML/TF risk in monitoring business relationship

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Simplified CDD Measures

- Simplified CDD: no need to identify and verify the beneficial owner when there is reasonable grounds to believe that the customer falls within the specified categories [s. 4(3), Schedule 2], or the transaction belongs to specified products [s. 4(5), Schedule 2]
- Other aspects of CDD measures must still be undertaken.
- Simplified CDD is <u>not</u> allowed when there are
 - suspicions of the customers involved in money laundering or terrorist financing
 - doubts on the veracity or adequacy of information obtained during the CDD process



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What is RK?

- Duty to keep records [s. 20, Schedule 2]
- In relation to a transaction
 - original or a copy of the documents, and a record of the data and information, obtained in connection with the transaction
- In relation to a customer
 - original or a copy of the documents, and a record of the data and information, obtained in the course of identifying and verifying the identity of the customer or any beneficial owner of the customer
 - original or a copy of the files relating to the customer's account and business correspondence with the customer and any beneficial owner of the customer
- Maintain all necessary records on transactions, both domestic and cross-boundary, for at least <u>5 years</u>

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Reliance on Intermediaries to carry out CDD

- TCSPs are allowed to carry out CDD measures by means of intermediaries [s. 18, Sch. 2]
- Intermediaries include
 - an accounting professional;
 - an estate agent;
 - a legal professional;
 - a TCSP licensee;
 - a financial institution; and
 - intermediaries in an equivalent jurisdiction, which are regulated under the law of that jurisdiction, has measures to ensure compliance with AML/CFT requirements and is supervised for compliance
- Ultimate responsibility rests with the TCSP



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Sanctions

- Disciplinary powers of Registrar of Companies for breaching CDD and RK requirement
- [s. 53Z(3)]
 - (a) publicly reprimand a licensee;
 - (b) order the licensee to take remedial action; and/or
 - (c) order the licensee to pay pecuniary penalty not exceeding \$500,000
- Daily pecuniary penalty not exceeding \$10,000 for each day on continued failure to comply with remedial action ordered

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Guideline on Compliance of Anti-Money Laundering and Counter-Terrorist Financing Requirements for Trust or Company Service Providers

- Refer to the sector-specific guideline published by the Companies Registry
- * "In considering whether a person has contravened a provision of Schedule 2, a relevant authority or a regulatory body must have regard to any provision in the guideline published under this section that is relevant to the requirement." [s. 7(5)]



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