

財務及業務回顧

Financials and Business Review



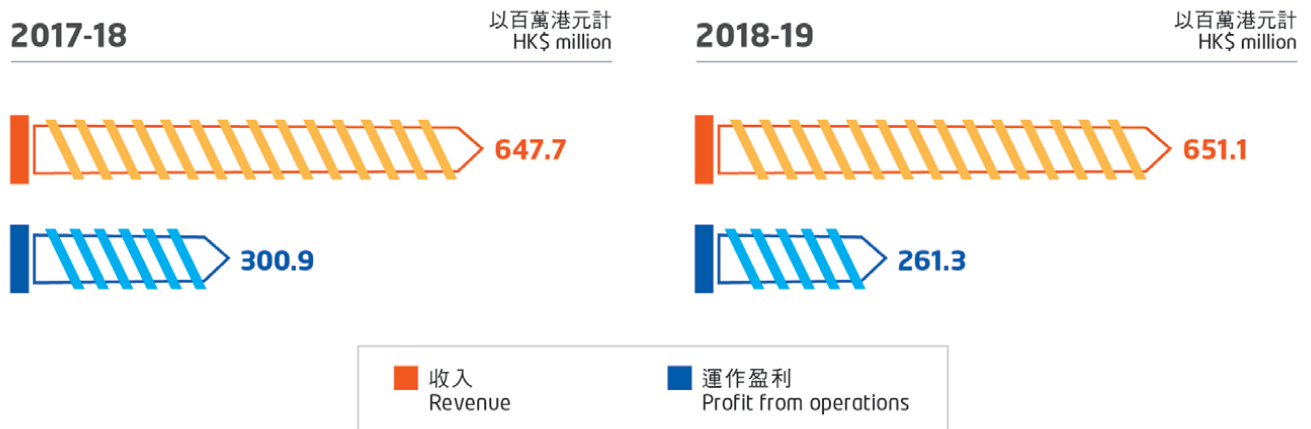
財務表現

在二零一八至一九年度，本處的財務表現保持平穩，收入達 6 億 5,110 萬元，與二零一七至一八年度（6 億 4,770 萬元）相比，增幅為 0.5%。而本處的運作成本則較二零一七至一八年度上升 12.4% 至 3 億 8,980 萬元，主要由於員工費用增加了 16.0%。因此，本處的運作盈利為 2 億 6,130 萬元，與二零一七至一八年度（3 億 90 萬元）相比，錄得 13.2% 跌幅。

Financial Performance

The Registry's performance in 2018-19 remained steady. Revenue amounted to \$651.1 million, an increase of 0.5% compared to 2017-18 (2017-18: \$647.7 million). Operating costs rose to \$389.8 million, a 12.4% increase compared to 2017-18, mainly caused by a 16.0% rise in staff costs. As a result, profit from operations decreased 13.2% to \$261.3 million (2017-18: \$300.9 million).

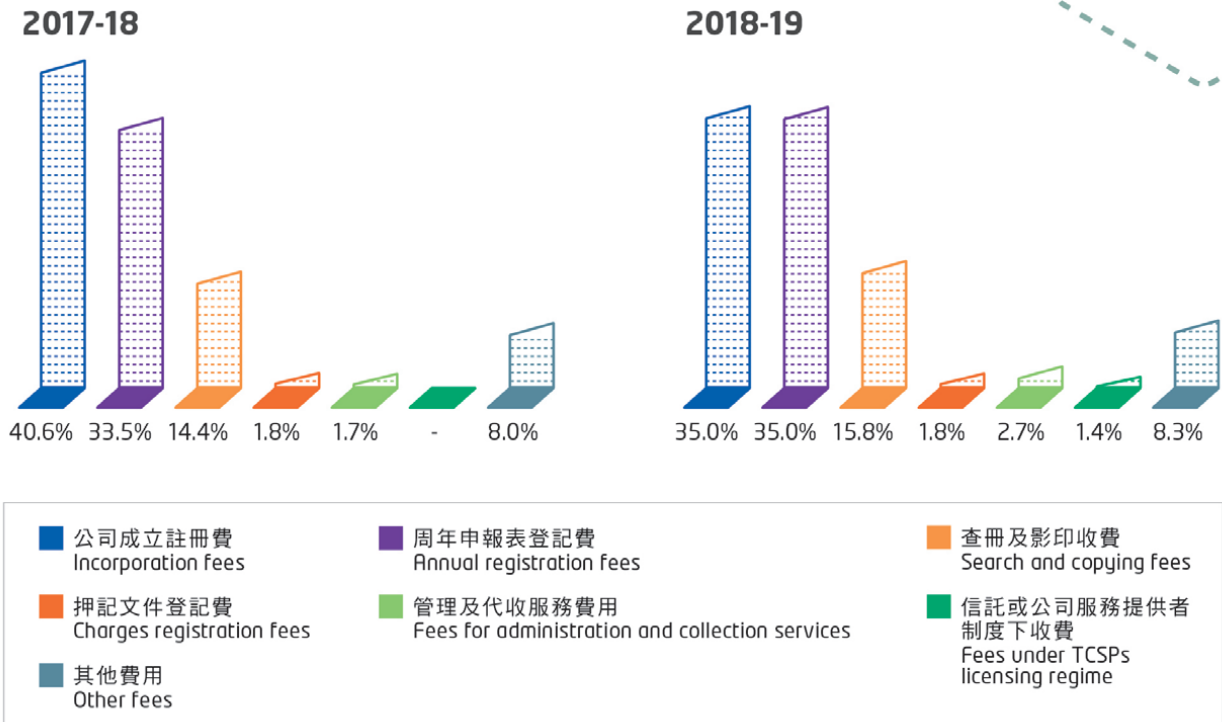
收入與盈利 Revenue and Profit



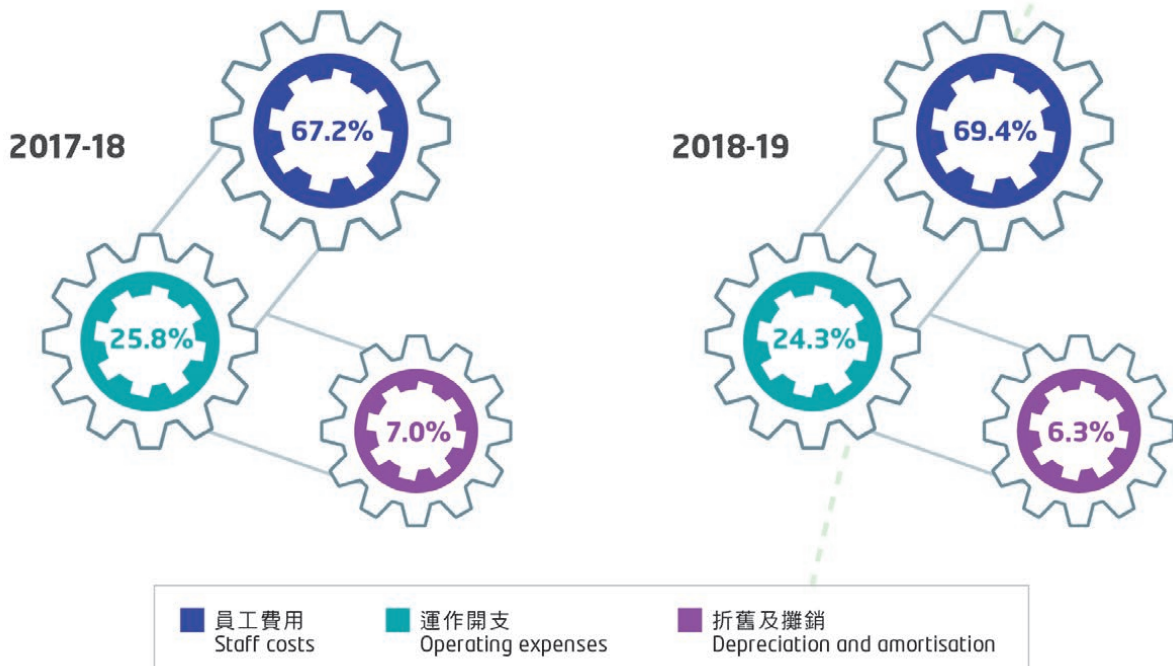
本處的收入主要來自新公司註冊成立、周年申報表登記和公司資料查冊，佔總收入超過 85%。在二零一八至一九年度，本處收取的公司成立註冊費為 2 億 2,820 萬元，與二零一七至一八年度（2 億 6,290 萬元）相比，跌幅為 13.2%，這與年內公司註冊成立的數目下跌的情況相符。本處在二零一八至一九年度來自周年申報表登記費及查冊費的收入持續增加，增幅分別約 5.0% 及 10.6%。

The Registry's sources of revenue comprise mainly the incorporation of new companies, the registration of annual returns and searches for company information, constituting more than 85% of the total revenue. In 2018-19, revenue from incorporation fees dropped 13.2% to \$228.2 million (2017-18: \$262.9 million), which corresponds with the decrease in the number of companies incorporated during the year. Growth in revenue from annual registration fees and search fees continued in 2018-19, with increases of about 5.0% and 10.6% respectively.

收入 Revenue



運作成本 Operating Costs



本處多年來一直在財政自給的基礎上運作，並為本處的可持續發展提供資金。其中本處須為未來數年全面翻新現時的「公司註冊處綜合資訊系統」（包括建設新的資訊科技基礎設施）預留資金，藉以提升為公眾人士提供的服務。由於本處的業績很大程度視乎公司的業務情況，而公司的業務情況又會受全球和本地經濟狀況影響而出現波動，因此本處會繼續嚴格監控資源的運用，並在財務策劃方面採取審慎態度。

業務回顧

本處所提供的服務，主要包括辦理公司註冊、登記法定申報表，以及為公眾人士提供服務，讓他們取得法定登記冊所載的公司資料。由二零一八年三月一日起，本處的服務範圍擴展至包括為信託或公司服務提供者發牌。為了方便營商，本處透過引進新科技和創新意念，不斷努力優化服務及提高生產力。

公司註冊成立

在二零一八至一九年度，共有 135,097 間新公司註冊成立 - 平均每工作日 551 間。超過 35% 的註冊申請，是透過「註冊易」（www.eregistry.gov.hk）提供的一站式電子公司註冊及商業登記平台及「CR 交表易」流動應用程式，以電子形式交付本處。在新註冊成立的公司當中，約 82% 是由一名成員組成的公司。

今年，新公司註冊成立的數目錄得顯著跌幅，與一年前同期比較下跌 12.8%，部分是由於引入信託或公司服務提供者新發牌制度所致。在二零一八年三月一日實施的新發牌制度下，任何信託或公司服務提供者必須向公司註冊處處長申請牌照，方可在香港提供信託或公司服務。公司服務提供者如未能取得牌照，必須停止提供公司服務（包括成立公司的服務）。

Over the years, the Registry has been able to operate on a self-financing basis and provide funds for its sustainable development. This includes a revamp of the existing ICRIS, including the establishment of new IT infrastructure, in the next few years to enhance the Registry's services for the public. As the Registry's performance is highly dependent on company activities which will fluctuate owing to changes in global and local economic conditions, we will keep exercising stringent control over the use of resources and adopting a prudent approach to financial planning.

Business Review

The Registry's services mainly comprise the registration of companies and statutory returns and the provision of services for members of the public to obtain company information held on statutory registers. The scope of our services has expanded to include the licensing of TCSPs with effect from 1 March 2018. Through the introduction of new technology and innovative ideas for the purpose of facilitating businesses, the Registry always strives to improve its services and productivity.

Incorporation of Companies

In 2018-19, a total of 135,097 new companies were incorporated, an average of 551 per working day. Over 35% of the incorporation applications were delivered electronically through the one-stop electronic company incorporation and business registration platform at the e-Registry (www.eregistry.gov.hk) and the "CR eFiling" mobile application. About 82% of the new companies incorporated were one-member companies.

There was a notable year-on-year decrease of 12.8% in the number of new companies incorporated this year, which was partly attributable to the introduction of a new licensing regime for TCSPs. Under the new licensing regime introduced on 1 March 2018, a TCSP has to apply for a licence from the Registrar of Companies before it can provide trust or company services in Hong Kong. Company service providers which fail to obtain a licence have to cease to provide company services including company incorporation.

文件登記

在二零一八至一九年度，交付本處登記的文件數目共有 3,658,405 份，與二零一七至一八年度相比，錄得 26.3% 的顯著增幅，即在每個工作日交付本處登記的文件平均為 14,932 份。

自從二零一八年三月實施信託或公司服務提供者及重要控制人登記冊制度後，有大批文件湧現，藉以申報公司秘書、註冊辦事處地址及登記冊備存地點有所更改。其他交付本處登記的文件提供了公司在不同範疇的營運資料，包括公司組織章程細則、董事及公司秘書的委任、辭職及其有關詳情更改的通知書、股份配發申報書和周年申報表等。

公眾查冊

在二零一八至一九年度，查閱文件影像紀錄共有 5,062,460 宗 - 平均每日 13,870 宗，較二零一七至一八年度增加 11.2%。而查閱公司資料及董事索引的數目，亦分別增加至 335,424 宗及 400,327 宗，增幅分別為 14.9% 及 3.9%。

Registration of Documents

A total of 3,658,405 documents were received for registration by the Registry in 2018-19, which represents a significant increase of 26.3% over 2017-18. An average of 14,932 documents were received per working day.

Since the commencement of the TCSP and SCR regimes in March 2018, there was an influx of documents reporting changes in company secretaries and registered office addresses and the locations of registers. Other documents received by the Registry, including the articles of association, notifications of appointments, resignations and changes in particulars of directors and company secretaries, returns of allotments and annual returns, provide information on different aspects of a company's operations.

Public Searches

In 2018-19, there were a total of 5,062,460 searches of document image records, a daily average of 13,870, representing an increase of 11.2% over 2017-18. The numbers of searches of company particulars and the Directors' Index also rose 14.9% to 335,424 and 3.9% to 400,327 respectively.



自從全面的「公司查冊流動版服務」於二零一六年五月推出後，公眾人士除可透過本處網上查冊中心外，亦可使用流動平台進行公司查冊。在二零一八至一九年度，使用流動裝置進行公司查冊有 903,332 宗，較前一年度激增 49.9%。

向信託或公司服務提供者發牌

自二零一八年三月一日起，本處肩負作為信託或公司服務提供者的發牌當局的新使命。截至二零一九年三月三十一日，本處共收到 7,258 宗牌照申請，並批出了 6,419 個牌照。另有 411 宗申請在本處調查後不獲批准或被撤回，佔本處收到的申請總數的 5.7%。

為了推廣上述新制度及向信託或公司服務提供者提供更佳協助，本處設立了一個新網站 www.tcsp.cr.gov.hk，就新制度提供詳細資料，包括對外通告、指引、指明表格及常見問題等。在二零一八至一九年度，共有 481,075 人次瀏覽該網站。公眾人士可在該網站免費查閱「信託或公司服務持牌人登記冊」，查核某信託或公司服務提供者是否已領有牌照以決定應否使用其服務。

牌照申請人可以在該網站以電子形式提交申請及其他類別的申請和文件。截至二零一九年三月三十一日，信託或公司服務提供者發牌制度網站共有 3,059 個登記用戶。自二零一八年一月二十五日起，本處亦已設立了電話熱線處理有關查詢。在二零一八至一九年度，本處共接獲 15,847 宗有關信託或公司服務提供者新發牌制度的電話查詢 - 平均每個工作日 65 宗。

Since the launch of the full-scale Company Search Mobile Service in May 2016, members of the public can enjoy conducting company searches on the mobile platform other than the Registry's Cyber Search Centre. 903,332 company searches were conducted through mobile devices in 2018-19, representing a surge of 49.9% compared to the previous year.

Licensing of TCSPs

The Registry has taken up a new role as the licensing authority for TCSPs since 1 March 2018. Up to 31 March 2019, 7,258 applications for TCSP licences were received and 6,419 TCSP licences were granted. There were also 411 applications which were rejected or withdrawn after investigation, which accounted for 5.7% of the applications received.

To promote the new regime and better assist TCSPs, a new website www.tcsp.cr.gov.hk has been set up to provide detailed information relating to the new regime, including external circulars, guidelines, specified forms and frequently asked questions. The number of visits to the website reached 481,075 in 2018-19. The Register of TCSP Licensees can be searched for free at the website to check whether a TCSP is licensed before members of the public decide whether its services should be engaged.

Applicants for TCSP licences can submit applications as well as other types of applications and documents electronically at the website. As at 31 March 2019, there were 3,059 registered users of the website for the TCSP licensing regime. A telephone hotline has also been set up since 25 January 2018 for handling relevant enquiries. In 2018-19, a total of 15,847 enquiry calls, a daily average of 65, were received regarding the new regime for TCSPs.

