



## GENERAL MANAGER'S STATEMENT

1 August 1993 was an important day in the history of the Hong Kong Government as it marked the day when, as part of the Government Public Sector Reform initiative, the Companies Registry commenced business as a Trading Fund, one of the first two Government departments to do so.

During the first period of eight months to 31 March 1994, we have concentrated on becoming familiar with the department's new organisation, and defining our relationships and responsibilities.

Our primary concern is, as it must be, with our customers. We have made strenuous efforts to involve them by seeking their views on the department's operation and development through the Customer Liaison Group, by visiting them at their offices, and by asking them to complete questionnaires about the standard and range of the Registry's services.

Our development plans have been designed to create a better environment for our customers and staff. Work that started during the review period will be finished during 1994/95 to provide more user friendly premises and more sophisticated computer based systems.

Amendments to the Companies Ordinance made during the review period have imposed some changes to the working practices of our customers. However, with much goodwill and understanding from both customers and staff, difficulties have been ironed out and the new legislative provisions are being implemented successfully.

Our financial results for the period are better than expected, a surplus of \$15.6m being recorded against a budget of \$4.3m. Revenue was down during the period, but was offset by lower than anticipated staff costs and interest on the loans from the Government. Capital expenditure was less than planned, due to delays in fitting out the Registry's premises in Queensway Government Offices.

Although they do not appear in the Balance Sheet, the Registry's most valuable asset is its staff. I wish to record my thanks to them, both permanent and temporary, for their readiness to adapt to our new environment during the first eight months of the Trading Fund's operation and their willingness to strive to produce a first class service for our customers.

During the period, the Registry received delegations from a large number of Chinese provinces and cities, Nigeria and Pakistan, wishing to find out more about the department's operation. In addition, we have been in regular contact with Companies House in the United Kingdom, and other divisions of the Department of Trade and Industry. This reflects the global nature of company regulation, and the Registry is very happy to advise and assist as well as learn from other countries in this area.

The Registry is very conscious of the important role it plays in regulating the business and commercial life of Hong Kong to ensure that the territory maintains its position as a major international financial and commercial centre. Both I and my staff are committed to providing a continually improving service to Hong Kong's business community in the year ahead.



**Gordon W E Jones**  
Registrar of Companies  
and General Manager,  
Companies Registry Trading Fund



Mr. GWE Jones, the  
Registrar of Companies and  
General Manager of the  
Trading Fund  
公司註冊處處長  
暨營運基金總經理  
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## 總經理報告

一九九三年八月一日標誌着香港政府歷史進程的重要日子，在這天，作為推動政府部門改革的一部份，公司註冊處成為首兩個以營運基金運作的政府部門之一。

迄至一九九四年三月三十一日的首八個月財政期，公司註冊處同寅的首要任務是要認識部門的新組織，並確定我們新的工作關係和職責。

本處以客戶為先。期間勉力加強與客戶溝通，就部門運作、以至未來發展，均徵詢客戶意見，包括透過客戶聯絡小組商討，派員到客戶辦事處拜訪，以及發出調查問卷，請客戶就本處的服務水平及職責範疇反映意見。

本處的發展計劃，旨在為客戶及屬下人員締造更佳的工作環境，本財政期間展開的改善辦事處裝修工程，將於一九九四／九五年度完成，屆時本處將採用更精密的電腦系統運作，在更和諧的環境下向客戶提供服務。

在本財政期間，因應實施公司條例的若干修訂條款，必須修改部份工作程序，由於客戶與本處人員均能互相體諒對方的困難，因此執行新規定，縱有疑難，亦能迎刃而解。

截至一九九四年三月三十一日的過去八個月財務業績，成果較預期為佳，盈餘高達1,560萬元、較預算的430萬為多。期間人員薪金開支與償還政府貸款利息均較預期少，足以抵銷較預期減少的收入。由於金鐘道政府合署的註冊辦事處裝修工程延期，因此，資本開支亦較預期少。

雖然在資產負債表內一無所示，但是屬下人員方是本處最貴重的資產，不論是常務人員，或是臨時人員，在這八個月營運基金開始運作期間，均戮力投入新環境，竭誠為客戶提供服務，際此，本人謹在此向各位同寅致謝。

本財政期內，公司註冊處曾接待來自各地的考察團，其中多個來自中國各省大城市，亦有來自尼日利亞及巴基斯坦。此外，本處與英國公司註冊局、貿易及工業署各部經常保持密切聯繫，這反映公司規例適用於世界各地，本處亦樂於與各地的註冊當局互相切磋，分享成果。

本處充份體會本身在監察本港的商業活動上所扮演的重要角色，以確保本港作為主要國際金融及商業中心的地位。展望來年，本人及各同寅均會秉承過去，為香港商界提供更佳服務。



公司註冊處處長  
暨公司註冊處營運基金總經理  
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